



Digitizing the Plate: How **Buyers Edge Platform** Transforms Food Procurement

Presented by Christian Eriksen,
Vice President Sales Europe

3rd Quarter
35%

Apples
\$18/Case

38%
YOY Growth

Cost vs Spend
June

Hamburger Patties
\$4,800 in Savings

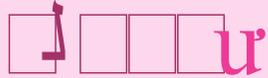
Welcome to the largest digital procurement network in foodservice

€62 B+
In Network Transactions



25+
Years in Business




Distributor Connections



Buyers Edge Platform is the leading foodservice digital procurement network—powered by data, AI and strategic relationships.

How we help you



More Savings. No Strings.

Reduce your costs on everyday purchases—food, disposables, uniforms, pest control, streaming TV, and more—without changing your products or processes.



Field-to-Fork, With Zero Compromises.

Stabilize Prices, ensure food safety, and gain full transparency into your produce, meat, dairy and seafood supply chain.



Our supply chain experts become an extension of your team handling sourcing, pricing, distribution contracts, and custom MDAs so you can focus on operations.



Total Spend Visibility. Automated Savings.

Our purpose- built software suite helps foodservice operators track spend, manage inventory, verify pricing, control food costs and optimize profitability.

Stability

Transparency

Reliability

Safety



Control

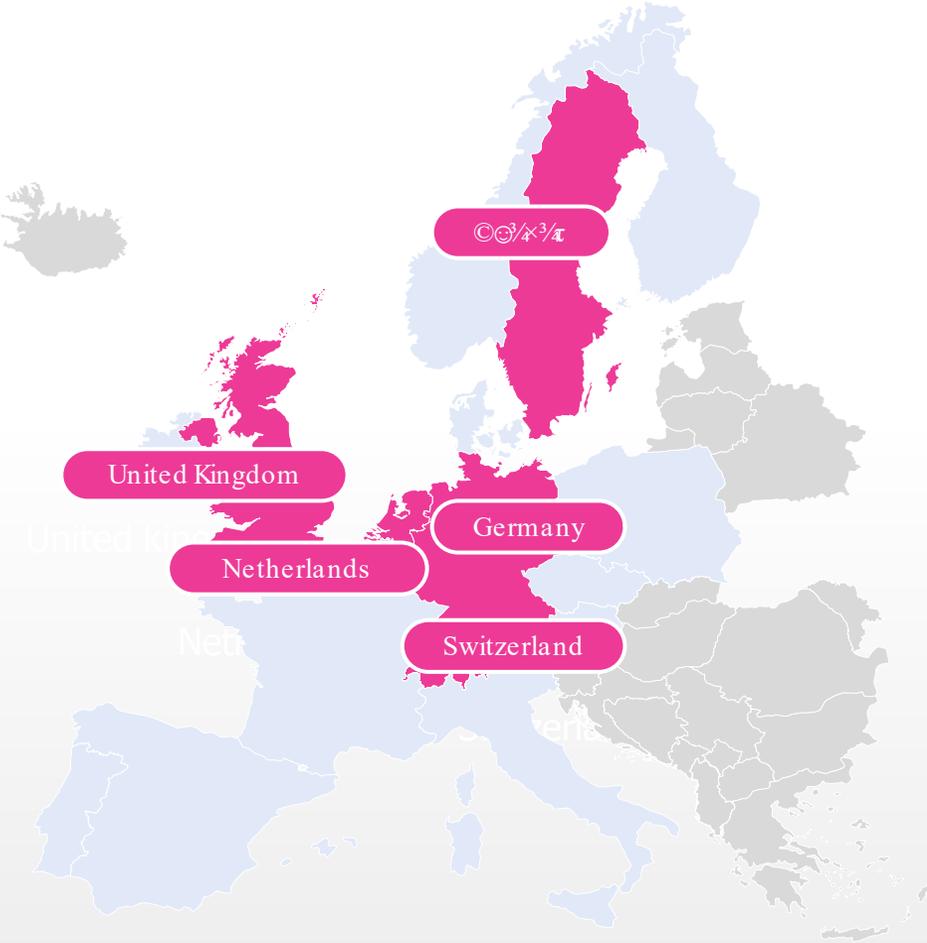


InsideTrack Core Solutions

- Invoice auditing
- Data Insights
- Contract Management
- Rebate Management
- Distributor Inventory Management



Our Presence in Europe



Current operating markets

Upcoming markets

- 11 Brands since 2023
- 5,000+ client sites
- 1,700+ contracts
- 140 employees

- My Purchasing Partner**
By Buyers Edge Platform
- the full range**
By Buyers Edge Platform
- allmanhall**
By Buyers Edge Platform
- Svenska Krögare**
By Buyers Edge Platform

- PROCUPRO**
STRATEGIC SOURCING, PROFITABLE CONNECTIONS
- HOSCAT**
UW INKOOP IS UW WINST
By Buyers Edge Platform
- delta**
By Buyers Edge Platform

REALRESULT.

- S&F**
S&F-Gruppe
By Buyers Edge Platform
- Parsly**
- MMC**

European clients



European contracts

**MARS
WRIGLEY**

essity

KraftHeinz

DANONE
ONE PLANET. ONE HEALTH

NESPRESSO

**PREMIER
FOODS**

Dr.Oetker

Aviko

RADNOR

Unilever

Coca-Cola EUROPACIFIC
PARTNERS

PEPSICO

ekaterra

Chef Works®

ONE LIVING

TATE LYLE

Diversey

FLORA
Food Group

BRITVIC
plc

Mondelēz
International

Lamb Weston
SEEING POSSIBILITIES IN POTATOES

Délicfrance
LIVE EVERYDAY DELICIOUS

McCain

توسيع نطاق الأعمال في الشرق الأوسط وآسيا

- Additional acquisitions within all four areas in several new countries
- Software launch (InsideTrack)
- New international supplier agreements
- Fresh division in Europe
- New Joint Ventures in several new countries
- Middle East and Asia markets



3rd Quarter



Apples
\$18/Case



Hamburger Patties
\$4,800 in Savings

Thank You!

 **BUYERS EDGE** Platform

GET IN TOUCH

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